



CITY OF ROCKVILLE
ROCKVILLE, MARYLAND

Addendum #1
Invitation for Bid (IFB) No. 07-20
MOWING SERVICES
January 14, 2020

ATTENTION ALL BIDDERS:

The following addendum is being issued to amend and clarify certain information contained in the above named IFB. All information contained herein is binding on all Bidders who respond to this IFB. Specific parts of the IFB have been amended. Bidders are required to acknowledge receipt of the addendum by signing in the appropriate space at the end of the addendum. Failure to do so may subject your bid to disqualification. No provided answer to a question may in and of itself change any requirement of the IFB. The following revisions /deletions / additions are listed below; new language has been double underlined and marked in red bold (ex: **new language**) and language deleted has been marked with a double strikethrough (ex. ~~language deleted~~).

CORRECTIONS TO IFB LANGUAGE

Attachment C – Price Form (Excel spreadsheet...Sections F4A and F4C – DISPLAY PURPOSES ONLY)

PRICES MUST BE INPUTTED IN THE UPDATED EXCEL SPREADSHEET PUBLISHED ONLINE & THE GRAND TOTAL AMOUNT SHOULD BE WRITTEN ON THE BID PRICING FORM (P.37) OF THE IFB SOLICITATION

(THE UPDATED VERSION OF ATTACHMENT C – PRICE FORM IS UPLOADED TO THE E-MARYLAND MARKETPLACE ADVANTAGE & CITY OF ROCKVILLE WEBSITES.)

SECTION F4A: WATER TREATMENT ROCKVILLE, MD LOCATIONS											
LOCATION		ACREAGE		COST PER ACRE		COST PER MOW		ESTIMATED MOWINGS PER YEAR		LOCATION TOTAL	
1	Carr Ave Water Tank	0.51	X		=	\$ -	X	44 <u>30</u>	=	\$	
2	Hunting Hill Water Tower	1.25	X	-	=	\$	X	14	=	\$	
3	Talbot Street Water Tower	0.5	X	-	=	\$	X	14	=	\$	
SECTION F4A TOTAL ACREAGE		<u>0.51</u> 2.26	SECTION F4A TOTAL PRICE					\$			

<u>SECTION F4C: WATER TREATMENT ROCKVILLE, MD LOCATIONS</u>											
<u>LOCATION</u>		<u>ACREAGE</u>		<u>COST PER ACRE</u>		<u>COST PER MOW</u>		<u>ESTIMATED MOWINGS PER YEAR</u>		<u>LOCATION TOTAL</u>	
<u>1</u>	<u>Hunting Hill Water Tower</u>	<u>1.25</u>	<u>X</u>	<u>-</u>	<u>=</u>	<u>\$</u>	<u>X</u>	<u>14</u>	<u>=</u>	<u>\$</u>	
<u>2</u>	<u>Talbot Street Water Tower</u>	<u>0.5</u>	<u>X</u>	<u>-</u>	<u>=</u>	<u>\$</u>	<u>X</u>	<u>14</u>	<u>=</u>	<u>\$</u>	
<u>SECTION F4A TOTAL ACREAGE</u>		<u>1.75</u>	<u>SECTION F4C TOTAL PRICE</u>					<u>\$</u>			

SECTION F4A: WATER TREATMENT ROCKVILLE, MD LOCATIONSFrequency: ~~30~~14 bi-weekly mowings to begin the first full week in April and end the last week of ~~in~~ October.Weekly Mowing Dates: 4/6, 4/13e, 4/20, 4/27e, 5/4, 5/11e, 5/18, 5/25e, 6/1, 6/8e, 6/15, 6/22e, 6/29, 7/6e, 7/13, 7/20e, 7/27, 8/3e, 8/10, 8/17e, 8/24, 8/31e, 9/7, 9/14e, 9/21, 9/28e, 10/5, 10/12e, 10/19, 10/26e (e = edging week)

	DESCRIPTION	ACREAGE
1.	Carr Avenue Water Tank – 213 Lockett Street and Carr Avenue (*key required)	0.51
2.	Hunting Hill Water Tower, 13902 Glen Mill Road – across from Lakewood Country Club (*key required)	1.25
3.	Talbot Street Water Tower, 200 Talbot Street – hillside outside of fence and area inside fence (*key required)	0.50
SECTION F4A TOTAL ACREAGE		<u>0.51</u> 2.26

SECTION F4C: WATER TREATMENT ROCKVILLE, MD LOCATIONSFrequency: 14 bi-weekly mowings to begin in April and end in October.

	<u>DESCRIPTION</u>	<u>ACREAGE</u>
<u>1.</u>	<u>Hunting Hill Water Tower, 13902 Glen Mill Road – across from Lakewood Country Club (*key required)</u>	<u>1.25</u>
<u>2.</u>	<u>Talbot Street Water Tower, 200 Talbot Street – hillside outside of fence and area inside fence (*key required)</u>	<u>0.50</u>
<u>SECTION F4C TOTAL ACREAGE</u>		<u>1.75</u>

- Page 37 of the IFB solicitation (Totals from Attachment C) chart

(PLEASE SEE CHANGES ON CHART BELOW)**TOTALS FROM ATTACHMENT C (Excel Price Form)**

	AREA	TOTAL ACREAGE	TOTAL PRICE
1	SECTION A	110.65	\$
2	SECTION B	56.33	\$
3	SECTION C	34.90	\$
4	SECTION D	17.54	\$
5	SECTION F1A	14.15	\$

6	SECTION F1B	0.13	\$
7	SECTION F2	0.80	\$
8	SECTION F3	2.38	\$
9	SECTION F4A	2.26 0.51	\$
10	SECTION F4B	0.40	\$
11	<u>SECTION F4C</u>	<u>1.75</u>	<u>\$</u>
12	SECTION F5	0.46	\$
GRAND TOTAL			\$

Page 38 of the IFB solicitation (Unit Pricing)
(PLEASE SEE CHANGES ON CHART BELOW)

SECTION	Sites less than 1 acre	Sites 1 acre and larger
SECTION A: CITY PARKS AND FACILITIES	\$	\$
SECTION B: CITY RIGHT OF WAYS	\$	\$
SECTION C: CITY RIGHT OF WAYS	\$	\$
SECTION D: STATE HIGHWAY RIGHT OF WAYS	\$	\$
SECTION F1A: STORMWATER MANAGEMENT	\$	\$
SECTION F1B: STORMWATER MANAGEMENT	\$	\$
SECTION F2: STORMWATER MANAGEMENT	\$	\$
SECTION F3: STORMWATER MANAGEMENT	\$	\$
SECTION F4A: WATER TREATMENT ROCKVILLE, MD LOCATIONS	\$	\$
SECTION F4B: WATER TREATMENT POTOMAC, MD LOCATIONS	\$	\$
<u>SECTION F4C: WATER TREATMENT ROCKVILLE, MD LOCATIONS</u>	<u>\$</u>	<u>\$</u>
SECTION F5: WASTE WATER PUMP STATIONS	\$	\$

QUESTIONS & ANSWERS

Question #1: What did you pay the existing contractor in 2019 to provide these services and did that amount cover all the sites described in the current solicitation?

Answer: The amount is \$248,903.52.

Question #2: What is the desired result by requiring a minimum of 36-inch mowers? We are developing a 18-inch reel mower that will operate in swarms. Would they be acceptable if they substantially achieve the same result as a 36-inch mower?

Answer: No, this is not acceptable. Page 24 (section 4.14) states, *“Contractor’s equipment shall be of commercial quality, size and type suitable for the tasks specified in the requirements of this bid.”*

Question #3: We would like to limit as much as possible transportation of the mowers to reduce GHG emissions resulting from transporting the mowers. Can we place a small storage shed and charging solar panel at certain sites like Regate Golf course to eliminate the need to transport the mowers?

Answer: No, this will not be allowed.

Question #4: Can we use fewer than 3 trucks and trailers if we can perform the work and reduce greenhouse gas emissions and traffic congestion?

Answer: No, this is not acceptable. Page 24 (section 4.14) states, *“Contractor’s equipment shall be of commercial quality, size and type suitable for the tasks specified in the requirements of this bid.”*

Question #5: What areas that have slopes would benefit from tele-operated mowers?

Answer: Please see page 22 (section 4.10) that states, *“The bidder is expected to have become familiar with and take into consideration conditions which may affect the work. The bidder shall acquaint themselves thoroughly as to the character and nature of the work at each location. Each bidder furthermore shall make a careful examination of the site and inform themselves fully as to the difficulties to be encountered in performance of the work.”*

Question #6: We do not have 5 years of experience in commercial mowing. We have been developing robotic mowers for over 12 years. Would it be sufficient to hire or partner with someone with the required experience?

Answer: No, this will not be sufficient. Page 22 (section 4.11) states, *“Contractor shall be of established reputation and shall currently be in business providing commercial services similar in scope for at least the last five (5) years. Contractor shall be regularly engaged in the performance of the specified work and make available, for this purpose, a regular force of skilled workers.”*

Page 17 (section 3.11.3) states, *“There shall be NO subcontracting or assignment of work delegation. No exceptions.”*

Question #7: The RFB states equipment should be ANSI compliant. I assume this means the ANSI/OPEI B71.4-2004 standard for conventional mowers and mowers and ANSI/OPEI 60335-2-107-2019 (not yet published) for robotic mowers. At least through the first year we want to have humans operate the robotic mowers from a safe distance. The standard allows for substantial compliance if systems are different from

the standard. Will Rockville staff be available to work with us to agree on standards for safety on the deployed systems?

Answer: No, Rockville staff will not be able to perform this task.

Question #8: In areas that are required to bag and we have mulching kits on our mowers and no grass laying, is that acceptable?

Answer: The requirement about “bagging” areas under 2 acres is to eliminate clippings left on certain grounds. In most cases as long as a “double cut” is preformed to reduce clippings, this method should suffice.

Question #9: What time frame should mowing be complete each week?

Answer: Contactor shall have five (5) working days to complete the entire mowing area as scheduled. Page 26 (section 4.18) states, “Regular working hours will be from 7:00 a.m. to 5:00 p.m., Monday – Friday, excluding weekends and City of Rockville holidays. Work on State highways shall commence between the hours of 9:00 a.m. and 3:00 p.m. in accordance with the Maryland Department of Transportation State Highway Administration regulations.” If NO lane closure is needed on State Highway owned roads, then work may also occur between 7:00 a.m. – 5:00 p.m. Monday through Friday.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME IN THE IFB.

****PLEASE REMEMBER TO INPUT BID PRICES ON THE UPDATED ATTACHMENT C – PRICE FORM (EXCEL SPREADSHEET).**

PLEASE CONTACT ME THERE ARE ANY QUESTIONS REGARDING THE ADDENDUM OR PRICE FORM.

Additionally, please be sure to submit all required forms with your bid per this addendum and the solicitation instructions.

ACKNOWLEDGE RECEIPT OF ADDENDUM NO. 1 BY SIGNING BELOW AND RETURNING A COPY OF THE ADDENDUM WITH YOUR BID OR ACKNOWLEDGING IN YOUR BID.

NAME OF BIDDER: _____

Date Issued: January 14, 2020

By: Tiffany Murriel
<Signed>
Procurement Senior Buyer